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Mr. Rooter® Plumbing Promotes Franchise Developer and Adds Another

Mr. Rooter Corporation announces the promotion of Sam Thurman and addition of Clint Smith to its franchise development team.

Thurman has worked for Mr. Rooter Corporation's parent company, The Dwyer Group, Inc., for 10 years. Before he became the *Mr. Rooter* franchise development leader and resell developer, he worked in the franchise development departments for Mr. Appliance®, Glass Doctor®, Mr. Electric® and Aire Serv®.

"Sam has a proven record of hard work and determination, which makes him a great fit for *Mr. Rooter* Plumbing," said Mary Kennedy Thompson, president of Mr. Rooter Corporation.

With an extensive knowledge of the home services industry and how franchise development works at *The Dwyer Group*, Thurman is excited about his new role.

"I plan to take what I've learned and apply it to the *Mr. Rooter* business model," Thurman said. "Working alongside current franchisees and our corporate team, I look forward to growing the *Mr. Rooter* brand."

Thurman, who is a 1990 graduate of Vanderbilt University, main responsibility is to oversee the *Mr. Rooter* franchise development team, which includes Smith, a former professional baseball player.

Smith's career started in 2001, as a pitcher in the Minor League for the San Diego Padres. He went on to play with the Reynosa Broncos and Laguna Vaqueros in Mexico, as well as the Newark Bears and Lancaster Barnstormer in the Minor League.

When a chronic injury forced him to retire in 2005, Smith started a financial services company that focused on retirement planning as well as oil and gas investments.

Smith, who has a bachelor's degree in kinesiology from Texas Lutheran University, brings training in management, leadership and sales to his new role as franchise developer.

"We are excited about the different perspective Clint brings to our team," Thompson said. "In addition to his sports background, we like his team-based philosophy."

Smith's primary responsibility is to award *Mr. Rooter* Plumbing franchises across North America to new franchise owners. He wants to find and bring in business men and women who are a right fit for the company's professional and customer-centered system as well as its Code of Values™.

"I've known about the good reputation *Mr. Rooter* and its parent company, *The Dwyer Group*, has for a long time," Smith said. "I feel good about selling *Mr. Rooter* franchises, and you don't get that feeling in a lot of places. Being in the business world, I've dealt with people and businesses that don't follow through like we do."

About Mr. Rooter®:

Established in 1970, *Mr. Rooter* is an all-franchised, full-service [plumbing](#) and [drain cleaning](#) company with approximately 300 franchises worldwide. Recognized by Entrepreneur magazine among its "Franchise 500" and Franchise Times Top 200, *Mr. Rooter* franchisees provide services to both residential and commercial customers. *Mr. Rooter* began franchising in 1974 and is a subsidiary of The Dwyer Group, Inc. For more information or to find the location nearest you, please visit our Web site at www.mrrooter.com and www.mrrooter.ca.

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